



Contact

Phone

9004820510

Email

mrunmayeem510@gmail.com

Address

D-15, 4th Floor, Shree Tirumala
Aastha CHS. Chetna Nagar,
Nashik 422009

Education

2016
MBA IT
ITM Business School , Kharghar

2013
BSC IT
PILLAI COLLEGE OF ACS, PANVEL

Expertise

- Data Analysis
- MS - Office
- Event Organization
- Customer
- Handling Team
- Handling / Training
- Digital Marketing

Language

English

Hindi

Marathi

Mrunmayeee Mhatre

Omni Sport Leader Coach

Looking for a job change into Retail/ IT sector where I can enhance my skills of Retail Coaching as well as Technical knowledge.

A Positive approach towards achieving goals and challenging tasks.

A can do attitude and eager to learn new things.

Experience

March 2023 - Present

Child Haven International NGO (Pen) | Saili's Art Zone (Navi Mumbai) | Tree House Highschool (Pen) | Little Champ School (Navi Mumbai)

Dance Teacher

- Zumba
- Contemporary
- Traditional Folk
- Bharatanatyam
- Bollywood
- Semi Classical

March 2023 - Sep 2023

Helekar's Pilate Studio | Vashi Studio Manager

- Daily Operations
- Client acquisition
- Handling client queries and enquiries
- Maintaining client database and managing accounts

JAN 2020 - Sep 2022

Decathlon Sports India | Belapur

Coach - Racket sports

- Catchment analysis (Range Selection)
- Accountable for merchandising and stock.
- Responsible for piloting and P&L for my sport (Margin, Shrinkage).
- Sports Community in my catchment. Via events, workshops, etc. - Generating leads for gyms , schools and sport club tieups.
- Stock Management, Inventory, Events, Merchandising, Sales, Digital Marketing, Data Analysis, MS Excel
- Team handling, Training, Recruitment.
- Handling WhatsApp Business for the Decathlon Belapur store.
- Managing Instagram account for the Belapur store - Product Reviews, Videos, Reels for Promotions, and increasing followers by conducting online contests.
- User Escalations on Calls, Emails, Chats.
- Handling Facebook Campaigns to boost the online business.
- Handling Decathlon business analytics tools/apps.
- Decathlon Products and offers on all Social Media Platforms like Instagram, Facebook, Whatsapp, and LinkedIn.

NOV 2017 - DEC 2019

Globus Stores Pvt Ltd | Santacruz HO

CRM Manager

Managed 32 stores in PAN India

- Globus Retail Head Office
- Daily, weekly, monthly Sales Report to all store managers. - Data analysis of the Customer Data
- Customer Escalations through emails and Calls.
- Staff Incentive Allocation
- Gift Voucher Tie- up with other corporations.
- Issuing of Gift Vouchers



Contact

Phone

9004820510

Email

mrnmayeem510@gmail.com

Address

D-15, 4th Floor, Shree Tirumala
Aastha CHS. Chetna Nagar,
Nashik 422009

Education

2016

MBA IT

ITM Business School , Kharghar

2013

BSC IT

PILLAI COLLEGE OF ACS, PANVEL

Expertise

- Data Analysis
- MS - Office
- Event Organization
- Customer
- Handling Team
- Handling / Training
- Digital Marketing

Language

English

Hindi

Marathi

Experience

2016 - 2017

Sciative Solutions Pvt Ltd, Vashi

Business Consultant

- Worked as a Project lead on consulting project of Data Analytics using Excel and MySQL
- Hands on experience on scraping tools like Web Scraper, Web Harvy and Scrapy tool
- Conducted market research and collected about 200 responses using social media platform for customer behavior analysis survey
- Data Collection, Interpretation and Analysis
- New Project Plan Preparation · Prepared client ready Presentations
- Data Extraction and cleaning using Excel for company tool requirements.
- Text Analysis, Validation & comparison of different e-commerce websites · Mapping of the unique SKUs in two different websites · Preparing articles with data insights using the company's competitive intelligence tool · Recruiting new candidates through campuses and LinkedIn for internship roles in the company ·

Hobbies

Dancing

Zumba

Instructor Yoga

Reading Books